WILDCAT LOUNGE

15 WEST ORTEGA ST. SANTA BARBARA, CA 93101

805.962.7970

I would like to deeply thank everyone at the Greenspan Company for their expert handling of my fire loss.

I'm not the first person whose business burned to the ground, but I felt like it! In the days that immediately followed I had to make the all-important decision to use a private adjustor or to rely on my insurance company for a fair settlement.

I called someone on Greenspan's reference list, in this case another nightclub owner who had suffered a bad fire six months prior to my loss. I think this was one of the best moves I've ever made in business.

That owner recommended Arnie Abramson, the adjustor that he had used to help get his business up and running. I took his advice and asked for Arnie. Here's why I liked working with Arnie:

- 1) He was readily available by phone.
- 2) He gave me clear advice based on his extensive experience.
- 3) He maximized my settlement to 100% of my policy's limits.
- 4) He's a nice guy who made this whole process easier.

I would be glad to speak with anyone who is in need of help. I know that's what helped me most initially. Please don't hesitate to call at the above number.

Sincerely,

Bob Stout

Wildcat Lounge, owner

How Stout

P.S. Though I'm raving about Arnie Abramson, I found everyone at Greenspan, from the initial contact person to the accounting department to be of great help.