ISADORE FAMILIAN
13500 PAXTON STREET
PACOIMA, CALIFORNIA 91331

May 22, 1964

Mr. Sidney Greenspan
3440 Wilshire Boulevard
Los Angeles, California

Dear Sid:

I got back from my trip to Washington and New York. We also spent a few days in Bermuda which was delightful. This is the first time in many years that I have gotten away from the office for three weeks.

Upon my return I found your invoice on my desk and I am more than happy to enclose a check per invoice rendered.

Never having had personal experience with adjusters before, I want you to know, Sid, it was a pleasure meeting you and working with you, and I am completely satisfied with the settlement you made possible with the insurance company, even though I am personally money out of pocket by the time we finish reconstructing and furnishing the home that was damaged by the truck.

I know that it will run more than the settlement and I am sure that my auditor, Mike Pritkin, will want to review these losses and possibly file the loss on my next income tax return so, for tax purposes, we may have to have more detail than given on the statement.

I appreciate the help that you are giving our Controller regarding insurance, and I hope we see each other from time to time as you seem to be the right kind of guy and I like being a friend of yours.

Sincerely,

ISADORE FAMILIAN
906 LOMA VISTA DRIVE, BEVERLY HILLS, CALIFORNIA 90210
272-0191 • 273-4172

February 1st, 1985

Mr Sidney Greenspan
THE GREENSPAN COMPANY
3550 Wilshire Blvd.,
Los Angeles, Cal 90010

Dear Sidney:

After 25 years - I became a client of yours again! I became a client again because of the services rendered on the same type of accident at that time.. but which involved much more damage and money.

Here.. 7 months after a recent accident - a settlement was finalized by your most competent adjustor - Kenneth Elkman.

I thought I would at least inform you how well Kenneth handled not only the claim, but he was most cooperative and understanding and well informed as to what should be done, under the most unusual circumstances with the type of policy I had - and the negotiations that occurred with my own carrier.

Kenneth anticipated many things which I would not have anticipated - and if, God forbid, I required any type of services again... I would insist upon Kenneth Elkman handling the matter for me.

I feel that the settlement was extremely fair and hope Kenneth will do as well with the trucking company insurance carrier - as he has done with my own insurance carrier. There was not a time that I needed him that his response was not on an immediate basis.. which is most unusual, in this day and age. He is a hard worker.. most capable and well informed in the industry he is in.

cont'd.....

This is my observation in only knowing Kenneth Elkman since July to date.. which is a short period of time to make a proper evaluation. However... much 'activity' and work has been necessary during these 7 months... under the most trying conditions.

I hope all is going well with you, Sidney - and I hope that we can have lunch in the near future.

Sincerely,

Isadore Familian

if:ms
encl/

P.S.

I am enclosing check in the amount of $9,348,84 per your invoice #005262 - dated January 15, 1985