

## BSF Buildings, Inc.

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5835 Essex Drive  
Pittsboro, Indiana 46167  
(317) 892-5835 • (317) 892-5837 Fax

August 7, 2012

Greenspan Adjusters International  
3090 Independence Drive; Suite 250  
Livermore, CA 94551  
RE: BSF Buildings

We'd like to thank you and your team for all of the hard work that you did on our behalf following the devastating hail storm in Phoenix, Arizona. The hail damage was disruptive to our business and we did not have the capabilities to deal with the insurance company on our own. It was quickly apparent that the insurance company was not interested in what was best for us. They were only interested in paying as little as possible. After turning to The Greenspan Company / Adjusters International the playing field was leveled.

We are confident that without Jim Warren, Kenny Taylor and yourself we would not have recovered as much as we did. Jim was able to accurately identify the deficiencies in the insurance company's building estimate which resulted in an additional payment of more than \$200,000. Your expert negotiating abilities coupled with Kenny Taylor's attention to detail and persistent follow up assured the claim would be settled for a fair amount.

Your team took control of the adjustment and would not settle for anything less than what the policy covered. As they say, "no stone was left unturned"! You kept us informed and kept your entire team fully engaged. You treated our loss in the same manner as you would have treated your own.

Thank you for your efforts in bringing about a successful conclusion to our claim. Hopefully we will never need your services again but if we ever have to file an insurance claim in the future, we know who to call!

BSF Buildings,



Robert L Faris  
Owner