



Top 10 Properties & Top Ten Partners

March 7, 2012

Mr. Anthony Astone
Executive General Adjuster
The Greenspan Co. / Adjusters International

Via email: tony@greenspan-ai.com

Dear Tony:

I want to personally thank you for the outstanding job that your firm did in the settlement of my five commercial properties in Phoenix, Arizona from hail damage that occurred October 5, 2010. You and your team of experts were able to get me settlements that I know for a fact were much higher than what I could have received had I not hired you. At the time, I didn't have to spend any of my time dealing with my insurance company which allowed me to run my real estate business.

I honestly cannot express how impressed I was with your professionalism, your knowledge in insurance claims and your customer service...all of which were outstanding. You always kept me in the loop and responded to my calls promptly.

If I ever have another loss to any of my properties, the first thing I will do is call you. I hope that never happens, but if it does, at least I know I have a skilled professional advocate on my side.

Sincerely,

Richard B. Sheinfeld
Owner

RBS/ep