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I was totally unprepared when tragedy hit my business. I was fortunate enough, however, to quickly think of someone else in my industry who had also suffered a factory fire. Upon calling her for advice, I was told that I should hire a Public Adjuster immediately. She had waited a month or two before doing so, but even at that stage if was a huge benefit. She also advised that she was very satisfied with the performance of her firm (Greenspan Adjusters International).

Having never heard of public adjusting and with the future of my business in peril, I had to make some quick decisions. I called Scott Eich (based on my peer's referral); he immediately traveled to our factories in Huntington Beach, CA, and proceeded to dissect our insurance policies and explain the intricacies of public adjusting.

I signed a contract later that same day, and amidst the doom I suddenly felt that I had a formidable team working for me. Taking the "insurance issue" off my plate allowed me to focus on my customers and saving my business, and gave me some confidence that everything could work out OK.

Two years later, my business is operating at record levels. Greenspan Adjusters International did a phenomenal job of executing our claim and moving things forward on a consistent basis. The entire team of professionals from inventory and property specialists to accountants, adjusters, and even principals of the firm were all fantastic and great to work with.

I wholeheartedly recommend using Greenspan Adjusters International as your PA firm, and am thrilled that I did.

David Povich Tool Alliance



