

Silling Pretty inc.

hars · stools · dinettes · games sels

large showroom

7115 Darby Avenue, Reseda, Ca 91335

October 4, 1999

Arnie Abramson, SPPA
The Greenspan Company
16542 Ventura Blvd, #200
Encino, CA 91436

Dear Arnie:

On February 30, 1999, we suffered a small fire at our West Los Angeles Store. Although the fire itself was small, the smoke damage was enormous.

Since we are not adept at dealing with insurance claims, we did $_{
m know}$ what to do.

As fate would have, Jerry Fleischman of your company came into our Reseda store and heard us talking about the fire. He told us that your firm handled these matters and we signed a contract with him.

Soon after that meeting, we got a call from you, telling us that you would be the adjuster handling our claim with our insurance company. We knew this would be a long and difficult feat to accomplish, but we knew we were in good hands.

After several weeks of your dealing with our people to get the claim documented properly and many more weeks of dealing with the insurance company, you were able to get a settlement that went far beyond our own sense of what we thought our loss was. For that we are forever grateful.

If in the future you can use a good word to a prospective new client, feel free to call upon us.

. Phone: (818) 881.3114 or (818) 881.3231 Fax: (818) 881 8870



"Sitting Pretty inc.

hars · stools · dinettes · games sels

large showroom

7115 Darby Avenue, Reseda, Ca 91335

Arnie, you Jerry and all of your associates at The Greenspan Company are the best. Thanks again for a job well done.

Sincerely,

Lois Aishman

Susan Arusi