SHARRIE DORNEY 1050 Skyline Drive Laguna Beach CA 92651 714/494-2056

January 15, 1997

Mr. Ken Crown 60 Market Street Suite #760 San Jose CA 95113-2362

Dear Ken,

It's been nearly three years since we started working together, and I know I couldn't have settled my insurance claim alone.

Looking back, it seems like we went through a baptism by fire, trying to get a fair settlement from Republic. But personally, through it all, I hung on to you, knowing in the end you would win the battle for me. And you did.

I now want everyone to know the value of having the Greenspan Company, and especially Ken Crown, representing them with their insurance settlements.

In 1993, I lost my home and all my possessions in a firestorm that traumatized me and my daughter to the point of giving up and settling for what the insurance company was offering me, which was a third of what we finally settled for. Today, I'm back home in a beautiful new house, more content and optimistic than I was before the disaster.

You are an expert and a professional-and I thank you and appreciate your never-ending drive and determination to help me get the best settlement possible.

I remain,

Sharrie Dorney