



November 10, 2006

To whom it may concerned,

On December 12, 2005, my winery suffered a major loss when our bottled wine inventory was destroyed by a fire at an off-site warehouse. I prepared my claim for loss in-house, and presented the claim directly to my insurance company. Although I was well insured, my insurance company calculated the value of my inventory at an amount lower than what I had calculated the value at.

Rather than accept this discrepancy, I hired the Greenspan Company/Adjusters International to assist me. They re-evaluating my original claim and represented my interests in negotiating with the insurance company for the discrepancy in valuation.

I was very satisfied with my dealings with The Greenspan Company. They worked hard for me and communicated in a clear and timely fashion. They understood the intricacies of my industry and my loss, and where able to represent my claim in a very professional manner.

I would happily recommend The Greenspan Company to other businesses in the wine industry who are in need of similar services.

Sincerely,

Rudy von Strasser