Raymond & Susan Buck-Lew 1055 Kains Ave. #2 Albany, California 94706

June 10, 1992

To Whom It May Concern:

We are writing with much appreciation for the highly professional service that The Greenspan Co. provided in representing our insurance claim after the great Oakland Hills fire which destroyed our home in October, 1991.

The skilled staff of The Greenspan Co. researched and worked with thoroughness, diligence and determination that resulted in a very favorable settlement as quickly as possible.

Mr. David Young, CPPA, was in charge of our claim. His knowledge, attention to detail, preparation and professionalism expedited the settlement. He had complete knowledge of our insurance claim and his negotiation skills were superb. He was always in contact with us, informing us of his progress and answering all our questions.

Also, Mr. Terry Stines was extremely helpful in providing initial guidance towards filing our claim.

Mr. William V. Greenspan, SPPA, Executive Vice President, and Mr. Randolph H. Goodman, Vice President, demonstrated outstanding leadership and were always available to answer questions concerning our claim.

We highly recommend the professional service of The Greenspan Co.

Sincerely,

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