WESTHILL MANAGEMENT COMPANY

250 26th Street, Santa Monica, Calif. 90402
Telephone 310-395-7272
Fax 310-395-7326

April 14, 1998

Mr. Arnie Abramson THE GREENSPAN COMPANY 3600 Wilshire Blvd. Suite 300 Los Angeles, CA 90010-2607

Dear Arnie:

I want to express my gratitude for the absolutely excellent job that you did in representing me with regard to the fire at the Santa Monica Boulevard property.

I have been an active real estate developer, investor and property manager for twenty five years, but had never before utilized the services of an insurance adjustor. Insurance claims are a necessary by-product of managing a large inventory of real properties and I had always, in the past, handled these matters myself. I will not continue to make that mistake.

Your company was professional, knowledgeable, aggressive and extremely thorough I could not have been any happier with the quality and result of your work. Please feel free to have any potential client call me for a reference.

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