Written from Nate Guido, Pestana Properties, to a fire victim:

From: Nathan Guido <nguido@pestanaprops.com>
Date: May 20, 2015 at 11:09:49 AM PDT

Subject: Ken Crown / The Greenspan Co./ Adjusters International

Hi Nick,

Your name rings a bell, as does your company, but I'm not sure I've had the pleasure of speaking with and/or meeting you before.

I spoke with Ken yesterday and I'm sorry to hear that a fire broke out at one of your properties recently. If you're considering bringing on a public adjuster to facilitate the insurance adjustment (which, while I was reticent to do myself at first, I would strongly suggest), I'd HIGHLY recommend utilizing the services of The Greenspan Co./Adjusters international. Ken and the rest of the team have been immensely helpful and I honestly can't imagine having gone through the process without their assistance.

I can say without equivocation that, in the event a property of ours sustains a fire in the future, we'll be contracting with The Greenspan Co./Adjusters International to protect our interests and manage any such claim. If you should choose to bring them on, I'm very confident the additional insurance proceeds they'll collect on your behalf will more than pay for their fee, perhaps many multiples over, and will for the most part relieve you and your colleagues of the arduous and time-consuming adjustment/claim process. I've found the folks at The Greenspan Co./Adjusters International to be highly knowledgeable, professional and effective, and, in assessing my experience in working with them, they're worth their weight in gold.

I can be reached at 408.954.1000 if you'd like to discuss my experience telephonically. Thanks and have a great day.

Best,

Nate Guido
Pestana Properties

PESTANA PROPERTIES
84 W. SANTA CLARA STREET, SUITE 580
SAN JOSE, CA 95113

February 25, 2017

To whom it may concern,

In the unfortunate event you've sustained a fire or other property casualty at one of your properties and are considering bringing on a public adjuster to facilitate the insurance adjustment (which, while I was reticent to do myself at first, I would strongly suggest), I'd HIGHLY recommend utilizing the services of The Greenspan Co./Adjusters International.

Ken Crown, Kenny Taylor and the rest of the team at The Greenspan Co./Adjusters International were immensely helpful and instrumental in processing our adjustment and ensuring we received every nickel our policies afforded, and in retrospect I can't imagine having gone through the process without their assistance.

I can say without equivocation that, in the event a property of ours sustains a fire in the future, we'll be contracting The Greenspan Co./Adjusters International to protect our interests and manage any such claim. If you should choose to bring them on, I'm very confident the additional insurance proceeds they'll collect on your behalf will more than pay for their fee, perhaps many multiples over, and will in large part relieve you and your colleagues of the arduous and time-consuming adjustment/claim process. The folks at The Greenspan Co./Adjusters International are extremely knowledgeable, professional, effective, and borderline invaluable, and I trust that you'd walk away from the process echoing the same sentiments. Idiomatically speaking, they're worth their weight in gold.

I can be reached at 408.954.1000 if you'd like to discuss my experience telephonically.

Regards,

Nathan Guido
General Manager
Pestana Properties

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