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March 27, 2000

Barry A. Flax, Esquire National Loss Coordinator Goodman-Gable-Gould/Adjusters International 133 Rollins Avenue, Suite One Rockville, Maryland 20852-4004

Dear Barry:

I write to inform you of my 100% satisfaction with GGG/AI. This was a totally painless process.

As soon as I called and met with you and your staff concerning my damages claim, and received timely voice mail or e-mail updates on its status, GGG/AI took over and, in an amazingly short time, I was able to minimize my involvement and was spared the usual distraction associated with claims of this type.

The quality of service led to the most expeditious resolution I have ever expeirenced and a phenomenal result. As you know, I have already had my firm contact you about performing services for our clients and will continue to refer others to you.

This personal experience of mine and your and your firm's services demonstrated the reality of expertise, rather than that of so-called "experts" that I regularly see in my law practice.

Please give my regards to Harvey Goodman, who was retained by a friend and client of mine a couple of years ago, and did a first rate job for that much larger claim. Obviously your customer service is consistent no matter the size of the claim.

I will conclude by saying that the fee charged was so reasonable that I feel I took advantage of GGG/AI, always a good feeling for any attorney.

Cordially,

Lester B. Seidel

LBS/cw